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# ASSOCIATE MEMBERS/VENDORS BY CATEGORY

## CONSTRUCTION/REMODEL/SIGNAGE

Allen Industries  
Commercial Millwork and Installation  
Design Team Sign Company LLC.  
Guggenheim Retail Real Estate Partners  
JBI  
National Sign and Marketing Corporation  
Security Lighting  
Western Mill Fabricators, Inc

## DISTRIBUTION

DMA

## EQUIPMENT/REPLACEMENT PARTS

BPS Products, Inc.  
Cooper-Atkins Corporation  
DMI Manufacturing, Inc.  
Hobart Traulsen Vulcan  
HME  
Lancer Corporation  
Middleby/Nieco/Pitco/Blodgett  
Wasserstrom  
Welbilt/Frymaster

## FINANCIAL/HR/INSURANCE

Intrepid Direct Insurance  
Insurance Office of America  
National Franchise Sales  
Pacific Premier Franchise Capital  
Paychex  
Signature Financial  
U.S. Bank / FSV Payment Systems  
Wintrust Franchise Finance

## FOOD/PRODUCT VENDORS

CH Guenther  
Coca-Cola  
CTI Foods  
Daily's Premium Meats  
Ecolab/SSDC  
Ecosure  
Freund Baking Co.  
GP PRO  
Keurig Dr Pepper  
Kraft Heinz Company  
Lamb Weston

Royal Cup Coffee & Tea  
Vanlaw Foods  
Veg-Fresh Farms

## MARKETING & ADVERTISING

Global Media Group  
Initiative Media  
KDM P.O.P. Solutions  
Register Tapes Unlimited at IndoorMedia  
The CDM Company

## OIL/FILTERING/NATURAL GAS

Magnesol  
One More Time Inc  
Tiger Natural Gas, Inc.

## SERVICE VENDORS

Integrated Cash Logistics  
Restaurant Technologies  
Revenue Management Solutions, LLC

## TECHNOLOGY VENDORS

3M  
AT&T  
Chowly  
Delphi Display Systems  
One Source Communications  
ParTech, Inc.  
POS Technical Services, Inc  
Retail Technology Group  
ShiftPixy  
talentReef  
Uber Eats  
Xenial, Inc.

## UNIFORMS/SHOES

Aramark  
Shoes For Crews  
TredSafe / Wal-Mart



3m Center, BLDG 220-12E-04  
St. Paul, MN 55144

Contact: Michael Swenson

☎ (704) 293-0650

✉ maswenson@mmm.com

🌐 www.3m.com/G5

Introducing the NEWEST drive thru intercom system on the market today! 3M's new G5 Base station, speaker and microphone is where Clear HD, Digital sound meets the industry's ONLY Modular drive thru solution. The G5 offers an unprecedented level of drive thru digital sound, durability, reliability and comfort. The new G5 allows instore serviceability saving you thousands of dollars in maintenance cost savings over the life of your drive thru. There is nothing that comes close – simply the best overall drive thru system available.



6434 Burnt Poplar Rd  
Greensboro, NC 27409

Contact: Keith Whitley

☎ (336) 668-2791

📞 (336)668-7875

✉ keith.whitley@allenindustries.com

Allen Industries is one of the industry's only image contractors that operates a nationwide footprint of true manufacturing facilities. We design, manufacture and install signage and building elements. Allen offers a turnkey product, including program development and design/prototyping through professional construction management and installation for our clients. With five manufacturing facilities across the US, Allen is capable of handling large contracts while helping our clients control shipping costs. Our state-of-the-art integrated ERP and project management tracking system gives our staff, and our clients, real-time access to complex reimaging programs.



141 Longwater Drive  
Norwell, MA 02061

Contact: Stephen Kennedy

☎ (617) 852-7987

📞 (781) 763-2267

✉ kennedy-steve@aramark.com

Aramark is the leading provider of uniforms and work wear. We strive to deliver the highest quality of customer service and quality.



402 Franklin Road  
Brentwood, TN 37027

Contact: Brad Kramer  
☎ (615) 319-7423  
✉ bk113d@att.com

Established in 1885, AT&T is the largest telecommunications company in the world. AT&T and CKE have partnered together to provide a fully managed connectivity standard for all locations, which will provide the foundation for upcoming store technologies, enhance your store's cybersecurity posture, and provide a best-in-class customer experience to your guests. AT&T is prepared to implement the Cisco Meraki Next-Gen solution, which includes: LTE Backup, Wi-Fi Access Points, and optional Broadband Aggregation for your respective locations. We also offer cost saving voice, TV, and music options to make AT&T a one-stop shop for all of your technology needs! AT&T was the chosen partner to implement this Cisco Meraki solution at all corporate locations. Please contact Brad Kramer to schedule your consultation of implementing these solutions in your stores today!



750 Beta Drive, Unit G  
Cleveland, OH 44143

Contact: James Paulin  
☎ (800) 272-8546  
☎ (440) 460-3999  
✉ jpaulin@bpsproductsinc.com

BPS has supplied Char Broiler Parts for Carl's since 1986. BPS also reconditions used Char's. As a CKE-Approved Char Broiler Manufacturer, BPS is pleased to offer FREE consultation about broiler cleaning, maintenance, and repairs to Carl's Franchisees. 1-800-272-8546. www.bpsproductsinc.com Jim Paulin



160 Crestview Road  
Columbus, OH 43202

Contact: Annie Staton  
☎ (614) 638-5124  
✉ astaton@chg.com

CH Guenther has been a proud partner with CKE for over 25 years providing biscuits, gravy, cinnamon raisin biscuits and premium buns. CHG has 160+ years of serving foodservice and retail under many brands; Pioneer, Morrison Milling, Cookietree are 3 examples. We also have frozen dough, fully baked products, deserts, artesian breads, soups and appetizers.



225 W. Wacker Drive, Suite #550  
Chicago, IL 60606

Contact: Clark Browning  
☎ (217) 722-6278  
✉ [cbrowning@chowly.com](mailto:cbrowning@chowly.com)

Chowly integrates third-party marketplace orders like UberEats, DoorDash, Postmates, and many others directly into restaurants existing POS Systems. Chowly also offers a product to send all marketplace orders to a single printer. Chowly's integration helps increase revenue, lower labor costs, ensures all orders are accepted and accounted for. Chowly can help power the rest of a restaurant's tech stack with dispatching, online ordering, and loyalty partner solutions.



3 Park Plaza, Suite 600  
Irvine, CA 92614

Contact: Meg O'Maley  
☎ (949) 250-7972  
📅 (949) 250-6169  
✉ [momaley@coca-cola.com](mailto:momaley@coca-cola.com)  
🌐 [www.cocacola.com](http://www.cocacola.com)

The Coca-Cola Company provides refreshment worldwide one serving at a time.



356 Industrial Road  
Newport, TN 37821

Contact: Patrick Hankins  
☎ (865) 250-2666  
✉ [phankins@cmiproducts.com](mailto:phankins@cmiproducts.com)

CMI is a seating and millwork manufacturer who also specializes in turn key remodel projects serving as the construction team.

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## COOPER-ATKINS™



33 Reeds Gap Road  
Middlefield, CT 06455

Contact: Jeanine Paull Moore

☎ (860) 894-4426

📠 (860) 347-5135

✉ JeaninePaull.Moore@Emerson.com

Cooper-Atkins, an Emerson Commercial and Residential Solutions business, is the leading provider of environmental measuring and monitoring solutions for customers in Foodservice, Food Processing, and Healthcare industries.

## CTI FOODS

3405 E. Overland Rd  
Meridian, ID 83642

Contact: Phillip Sanders

☎ (479) 879-4358

✉ psanders@ctifoods.com

Developing distinction through flavor and menu innovation. Creating a palatable difference that sets your brand above and apart. At CTI Foods, no two products we create are ever alike. Whether we match or reformulate items you currently menu or develop something exciting and new, CTI Foods partners with you to create custom, proprietary products that help you capitalize on growing trends and captivate your customers.



3535 S. 500 W.  
Salt Lake City, UT 84115

Contact: John Garlinghouse

☎ (801) 652-5034

📠 (801) 269-1409

✉ john\_garlinghouse@dailysmeats.com

Daily's Premium Meats has been making the finest quality meats since 1893. From Daily's signature honey-cured bacon to delicious hickory smoked pre-cooked bacon, Daily's Premium Meats offers a variety of products for both food service and retail.



3550 Hyland Ave.  
Costa Mesa, CA 92626

Contact: Co Tang  
☎ (949) 533-1569  
📅 (714) 825-3479  
✉ ctang@delphidisplay.com

Delphi is the world's largest drive-thru order confirmation display board and timer organization in terms of units in the field today.



**SIGN COMPANY LLC.**

350 Pinhook Drive  
Savannah, TN 38372

Contact: Josh Wolfe  
☎ (731) 727-7811  
📅 (731) 926-2022  
✉ jwolfe@designteam.net

Design Team is a full Service Sign, Awning, Decor and Corporate Identity Source with emphasis in the restaurant and retail chains where branding and corporate identity is crucial. Our services include Site Investigations, Survey's, Code Checks, Project Management, Installations, Wall Signs, Pylons, Monuments, Canopies, Awnings, Electronic Message Centers, LED Border, Custom Structures, Blade Signs, Railing, Decor and ACM Facades. We are a National Imaging Company Servicing the US and Canada. We also have a company owned trucking fleet to keep delivery prices competitive. We look forward toward working with you on an upcoming project.



NATIONAL DISTRIBUTION. LOCAL EXPERTS. ONE SOLUTION.

1515 East Woodfield Road, Suite 820  
Schaumburg, IL 60173

Contact: Brent Cady  
☎ (847) 252-1995  
✉ brent.cady@dmadelivers.com

DMA is a distribution cooperative. We service all of the Carl's Jr. locations from five distribution centers. The DMA Member Distribution Companies that service Carl's Jr. are Shamrock Foods, Nicholas and Company and Gordon Food Service.



7177 Industrial Park Blvd.  
Mentor, OH 44060

Contact: Dennis Paulin

☎ (800) 238-5384

📞 (866) 302-9397

✉ dennis@dmiparts.com

DMI manufactures DISPOSABLE BURNERS and other quality replacement parts for your Charbroilers. We also stock a variety of other foodservice items including PHU pans, fryer accessories, safety apparel, light bulbs, thermometers, smallwares, and other maintenance items. Orders are shipped immediately so that you can keep your restaurants running smoothly. Please call us at 1-800-238-5384 for your free catalog which can also be viewed online at [www.dmiparts.com](http://www.dmiparts.com).



4050 Corporate Dr #100  
Grapevine, TX 76051

Contact: Philip Perry

☎ (859) 312-4041

✉ philip.perry@ecolab.com

Ecolab/SSDC is CKE's exclusive supplier of cleaning supplies and cleaning tools. The new Mission Star Bright 2.0 Cleaning Program will be rolled out in the 4th Q of 2019 and 1st Q of 2020. Additionally, Ecolab has a robust leasing program for Dish Machines and also offers a Managed Water Filtration Program, the only of its kind in the industry. For more information, call Philip Perry at 859-312-4041, Charlie Daniels at 913-220-7503, or John Hanslick at 314-610-0743



1601 West Diehl Road  
Naperville, IL 60563

Contact: Amanda Coulombe

☎ 866-ECOSURI

✉ amanda.coulombe@ecolab.com

Food Safety Experts in our EcoSure business provide onsite food safety assessments, coaching and training to help food service customers of all sizes and across industries—from restaurants to lodging and long-term care—minimize food safety risks and deliver safe food and healthy environments..



2050 Tubeway Street  
Commerce, CA 90040

Contact: Javier Maciel

☎ (323) 724-3000

Cell: (818) 416-9719

✉ [javier.m@freundbakery.com](mailto:javier.m@freundbakery.com)

Freund Baking Co. is a sixth generation family owned and managed baking company located in California. We have three state of the art, environmentally conscious bakeries strategically located to provide fresh direct store delivery throughout the state of California. We bake and distribute fresh hamburger buns to all the Carl's Jr. restaurants in California. Freund Baking is proud to be celebrating over 23 years of partnership with Carl's Jr. and the Star Franchisee Association. Freund Baking is even more proud to be honored as the Carl's Jr. Vendor of the Year Award Recipient for 2017-2018.



## GLOBAL MEDIA GROUP

30252 Tomas, #200  
Rancho Santa Margarita, CA 92688

Contact: Diane Strapp

☎ (949) 635-1940

📅 (949) 635-1952

✉ [diane@globalmediagroup.com](mailto:diane@globalmediagroup.com)

Global Media Group (GMG) is a full-service media agency specializing in transactional media. Founded in 1996, our clients rely on our media strategies to increase transactions and profitable sales. Our areas of expertise include direct marketing, mobile, digital, out of home and broadcast. GMG's direct-response approach to retail business makes your media budget 100% accountable. We are proud to be celebrating 12 years of partnership with Carl's Jr. and the Star Franchise Association.



## Georgia-Pacific

12474 Autumn Brook  
Guthrie, OK 73044

Contact: Zach Worden

☎ (405) 227-3827

✉ [zach.worden@gapac.com](mailto:zach.worden@gapac.com)

GP PRO is a recognized leader in the manufacture and distribution of the widest assortment of napkins, towels, tissue and foodservice wipers. We provide an extensive line of quality disposable foodservice products including bags, food wrap, and hot & cold cups. In addition, GP PRO offers innovative dispensing systems and products that help decrease costs while improving hygiene and image. Some of our brands include: enMotion® automated towel dispenser system, Dixie Ultra™ SmartStock® automated napkin system, and Dixie® PerfecTouch® hot cups. We are a solution provider to the foodservice industry.

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# GUGGENHEIM

3000 Internet Blvd. Ste. 570  
Frisco, TX 75034

Contact: James Kainer

☎ (214) 872-4000

📠 (214) 872-4001

✉ james.kainer@guggenheimpartners.com

Guggenheim Retail Real Estate Partners (“GRREP”) is a full service real estate development firm offering a range of development services to our retail partners. Founded in 2005 and headquartered in Dallas, TX, our business strategy is to provide our partners with cost-effective solutions and the expertise needed to achieve their market expansion goals.



8401-C Arrowdige Blvd.  
Charlotte, NC 28273

Contact: Eddie Vann

☎ (704) 527-6381

✉ Eddie.Vann@itwfeg.com

Hobart Dishmachines  
Traulsen Refrigeration  
Vulcan Griddles”offer full build-to-suit, reverse



HOSPITALITY  
& SPECIALTY  
COMMUNICATIONS



2848 Whiptail Loop  
San Diego, CA 92010

Contact: Jeff Lear

☎ (858) 535-6000

✉ jlear@hme.com

HME was the first to develop and introduce the wireless drive-thru headset system for the QSR industry over 35 years ago. In 2014, we revolutionized the industry with our patented Wideband technology used with our high definition drive-thru communications system. Today we continue to lead the industry by supplying more restaurants with communication and timing systems than any other provider worldwide. Every day, quick service restaurants in over 100 countries fulfill more than 29 million orders using HME systems. HME offers a wide range of quality solutions for drive-thru, in-store, and retail operations backed by full services and support.

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# Initiative

100 West 33rd Street  
New York, NY 10001

Contact: Hallie Johnston

☎ (646) 596-1526

✉ [hallie.johnston@initiative.com](mailto:hallie.johnston@initiative.com)

Initiative is a full service global media agency built to grow brands through culture. The agency's approach to rapidly interpreting and activating on cultural data signals – Cultural Velocity™ – creates relevant, long-lasting consumer connections that drive business results.

## Integrated CashLogistics

PO Box 9560  
Wilmington, DE 19809

Contact: Jerry Benedetti

☎ (510) 335-5812

✉ [jerry.benedetti@ICLcash.com](mailto:jerry.benedetti@ICLcash.com)

Integrated Cash Logistics is a unique one stop integrated cash solution. We streamline the Cash supply chain to it's simplest form, making your cash, "our cash" and paying you for it in a timely manner.



7400 College Blvd., Suite 350  
Overland Park, KS 66210

Contact: Nick DiCarlo

☎ (913) 217-4281

✉ [ndicarlo@intrepidirect.com](mailto:ndicarlo@intrepidirect.com)

Intrepid Direct is a direct provider of commercial insurance for franchise restaurants. Because we do not work through agents/brokers, we do not pay any commissions so those savings flow directly to your bottom line and are typically 15-20%. We also provide a unique insurance buying experience that is easy, efficient, and unlike any way you've purchased insurance before.



3281 East Guasti Road, #400  
Ontario, CA 91761

Contact: Angela Newman

☎ (909) 786-3645

✉ [angela.newman@ioausa.com](mailto:angela.newman@ioausa.com)



2650 El Presidio St.  
Long Beach, CA 90810

Contact: Jack Potter

☎ (714) 878-3600

✉ [jpotter@jbi-interiors.com](mailto:jpotter@jbi-interiors.com)



4350 International Blvd. Suite J  
Norcross, GA 30093

Contact: Simon Meachin

☎ (404) 374-9638

✉ [simon@kdmpop.com](mailto:simon@kdmpop.com)

Restaurants are our specialty – that’s all we do! We offer a captive insurance solution that will help “Turn Your Insurance Premiums Into Profits”. These profits go straight to your bottom line. We are one of the few insurance brokers who can change the safety culture in an organization. We have a proven track record of reducing claim frequency and claims costs. All while offering competitively priced premiums.

JBI has bi-coastal manufacturing plants in Chicopee MA and Long Beach CA and ships projects to all 50 states, Canada, Mexico and Middle East.

We focus on seating, décor, casework, millwork, metalwork, graphics, upholstery and can provide complete interiors for restaurants including design, engineering, manufacturing, project management and installation.

We have been in business and focused on restaurants for over 50 years delivering the highest levels of quality and service.

KDM’s decades of expertise, flawless execution, and cutting-edge technology drive our retail marketing solutions. With proven experience and an eye on the future, clients trust KDM to deliver innovative retail marketing solutions that allow their businesses to Market Smarter at the point of purchase.



250 Worthy Drive  
Franklin, TN 37064

Contact: Lance Yost  
☎ (815) 383-1539  
✉ lance.yost@kdrp.com

Keurig Dr Pepper is proud of the long term partnership with CKE restaurants and look forward to continuing to offer beverages that compliment the innovative, great tasting products at Carl's Jr. We thank you for your business.



PO Box 17056  
Richmond, VA 23226

Contact: Daphne Mayhew  
☎ (804) 347-8536  
✉ Daphne.mayhew1@KraftHeinz.com

A globally trusted producer of delicious foods, The KraftHeinz Company provides high quality, great taste and nutrition for all eating occasions whether in restaurants or on the go. From our quality controls to the relationships we have with our growers and suppliers, we are committed to responsible, sustainable practices extending to every facet of our business.



599 S. Rivershore  
Eagle, ID 83616

Contact: Laurie Russo  
☎ (513) 208-6031  
✉ laurie.russo@lambweston.com

Lamb Weston is a leading supplier of frozen potato, sweet potato, appetizer and vegetable products to restaurants and retailers around the world. For more than 60 years, Lamb Weston has led the industry in innovation, introducing inventive products that simplify back-of-house management for our customers and make things more delicious for their customers. From the fields where Lamb Weston potatoes are grown to proactive customer partnerships, Lamb Weston always strives for more and never settles. When we look at a potato, we see possibilities. Learn more about us at [lambweston.com](http://lambweston.com).

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# LANCER®

6655 Lancer Blvd.  
San Antonio, TX 78219

Contact: Daniel Bush

☎ (770) 343-8828

✉ daniel.bush@lancercorp.com

Lancer is recognized worldwide as the leader in high quality beverage dispensing solutions. Throughout our history we have consistently exceeded customer expectations, delivering quality products, a passionate focus on innovation, and reliable engineering expertise.

## MAGNESOL

374 US Highway 22  
Whitehouse , NJ 08888-9800

Contact: Bill Ping

☎ (908) 534-7800

☎ (908) 534-0084

✉ bping@dallasgrp.com

MAGNESOL® is a safe, pure white compound that removes both solid and dissolved impurities from used oil to provide extended oil life. Your oil stays clear and clean so that you can provide the customer with consistent, crisp and golden delicious fried foods.

MAGNESOL® meets the food grade specifications of the FDA, NSF, JECFA of WHO.”innovation, and reliable engineering expertise.

## **THE MIDDLEBY CORPORATION**

7950 Cameron Dr.  
Windsor, CA 95492

Contact: Scott Turbeville

☎ (803) 381-8507

✉ sturbeville@nieco.com

Middleby is the leader in commercial kitchen equipment worldwide, offering the most advanced innovations for cooking and warming, and beverage solutions for top restaurant customers. The Middleby Corporation is proud to be built and have grown on trusted, long-standing relationships with customers. We also pride ourselves in consistently delivering new award-winning innovation to the marketplaces we serve. Trends change, and we do as well, in order to best serve the ever-evolving needs of our customers. Nieco, Pitco, Blodgett, Wells, Carter-Hoffmann and others are approved brands in the Carl's Jr. system.



1601 Dove Street, Suite 150  
Newport Beach, CA 92660

Contact: Rebecca Black

☎ (949) 336-7428

✉ [rb@nationalfranchisesales.com](mailto:rb@nationalfranchisesales.com)

Transaction Management based on Unparalleled Knowledge and Experience. National Franchise Sales is celebrating 42 years as the industry leader in franchise business brokerage, successfully assisting franchisees and franchisors in the acquisition and sale of businesses since 1978. Experience Matters.



13580 Fifth Street  
Chino, CA 91710

Contact: Steve Rosenbloom

or Mark Munoz

☎ (877) 877-6762

✉ [stever@nsmc.com](mailto:stever@nsmc.com)

✉ [mmunoz@nsmc.com](mailto:mmunoz@nsmc.com)

National Sign is your signage & remodel expert. We offer turnkey services and are happy to work together with you on your next project. Please give us a call or email to have us get started.



4144 Bandini Blvd.  
Vernon, CA 90058

Contact: Alex Alvarez

☎ (323) 839-8541

☎ (323) 526-1067

✉ [aalvarez@onemoretimeinc.com](mailto:aalvarez@onemoretimeinc.com)

One More Time Inc. has been in the oil collection business for over 6,000 restaurants and fast food chains throughout California, So. Oregon and Yuma, AZ. We have a positive 30 year service record with Carl's Jr. and currently service over 400 franchisee restaurants, utilizing state of the art interior tanks and roll up tanks.



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1655 E. Arlington Blvd.  
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Contact: Eric Gressel  
☎ (919) 880-5255  
✉ [eric@ostcm.com](mailto:eric@ostcm.com)

One Source manages Connectivity, Firewalls, and Security for more than 20,000 franchise locations including Arby's, Hardee's, Carl's Jr., Bojangles, and Burger King. As a CKE approved vendor, the company serves over 1,000,000 assets and devices, as well as operates a 24/7/365 help desk. With a 99%+ client retention rate and average client tenure of 12 years, the company has a proven track record for generating triple-digit Returns on Investments (ROIs) through contract negotiation, portfolio optimization, and ongoing telecom expense management. One Source helps save 20% - 40% on connectivity spending, which enables clients to self-fund Firewall and Security. Learn more at <http://www.ostcm.com>.



**PACIFIC PREMIER BANK<sup>®</sup>**  
FRANCHISE CAPITAL

3154 18th Ave., Suite 3  
Columbus, NE 68601

Contact: Sharon Soltero

☎ (402) 562-1800

📠 (402) 562-1819

✉ [ssoltero@ppbifranchise.com](mailto:ssoltero@ppbifranchise.com)

We provide conventional lending for equipment, and/or real estate, new store development, remodels, refinancing, acquisitions, partnership restructuring, and lines of credit. Terms include up to 10 years for equipment and up to 25 years for real estate.



8383 Seneca Turnpike  
New Hartford, NY 13413

Contact: Jordan Davies

☎ (315) 738-0600

✉ [jordan\\_davies@partech.com](mailto:jordan_davies@partech.com)

PAR Technology's cloud-based Brink POS solution is a highly customizable, comprehensive restaurant management platform combining a complete suite of cloud software applications with an agnostic payment platform, best in class services, and durable restaurant hardware. Developed for the modern restaurant, Brink POS is a cloud-based solution built for the Enterprise, yet is flexible and nimble enough to scale to support the independent restaurant owners. Brink POS was built with the future of your restaurant in mind! Our growing ecosystem and third-party app integrations are all easily available through our Universal API, preparing your restaurant for what's to come.



Payroll | Benefits | HR | Insurance

1420 Iowa Ave Ste 100  
Riverside, CA 92507

Contact: Mike Wales

☎ (760) 902-8087

✉ [mwales@paychex.com](mailto:mwales@paychex.com)

Business is complex. Paychex makes it simple. We make payroll, benefits, HR, and insurance easy and automatic. With over 500 HR professionals, we guide you through even your most complex HR challenges and keep you updated on regulations. Online or mobile. In person or over the phone. We work the way you want to work. And we do it every day for more than 650,000 clients. Above all else – and more than any other company – Paychex makes it simple.



1420 N. Lakeview Avenue  
Anaheim, CA 92807

Contact: Ann Marie Barth

☎ (714) 696-5324

📅 (714) 696-5346

✉ sales@postechnical.com



1445 Langham Creek  
Houston, TX 77084

Contact: Candace Luksan

☎ (281) 962-5317

✉ Candace.Luksan@rtui.com



2250 Pilot Knob Road  
Mendota Heights, MN 55120

Contact: David Eha

☎ (513) 290-2979

✉ deha@rti-inc.com

Our "Single Solution" philosophy is truly reflected in our comprehensive POS capabilities, allowing us to offer our clients a complete point-of-sale solution that meets and/or exceeds their requirements. Our extensive experience in both point-of-sale applications and hospitality management provides an inherent capability to evaluate systems for specific applications. Besides our 24/7 Support Desk we offer a variety of other services extending from above-store reporting, integration to various accounting packages, video surveillance and digital menu boards, as well as following strict PCI compliancy to ensure your systems are safe. POS Technical Services has grown from a field service organization to a complete solution provider over the past 25 years and is proud to be apart of the CKE Family.

Tried and True Strategies to  
GENERATE NEW CUSTOMERS

Have other advertising methods felt risky?

You put in time and money and hope for a positive ROI. With IndoorMedia's grocery store advertising, we use techniques proven to work over 30 years to generate new customers for your business.

Our unique solutions increase your profits by reducing the cost of print media while providing the same kind of hyper-local targeting as digital. What's our secret weapon? Your local grocery store!

Restaurant Technologies makes commercial kitchens safer, smarter, more efficient and more sustainable with its automated frying oil storage, handling, filtration monitoring and disposal management system. Our newest technology, AutoMist, mitigates the risk of catastrophic fire by automatically cleaning hoods, flues and fans daily through a spray mixture of detergent and water. AutoMist eliminates the hazardous buildup of grease in food service kitchens and keeps hoods, flues and fans clean at all times.



1663 Fenton Business Park Ct  
Fenton, MO 63026

Contact: Jeff Wolfangel

☎ (636) 600-4070

✉ jeff.wolfangel@rtgpos.com

Retail Technology Group is a leader in the Point of Sale Industry providing end-to-end technology solutions for a vast number of major retailers. At RTG, our customer focused approach and strong commitment to Service Excellence has enabled us to be a leader in offering advanced product and support services that are tailored to meet our customer's needs. Our goal is to provide clients a "single point of sale" as they pursue solutions to meet the challenges faced in delivering technologies that are ever evolving within our industry. Backed by a staff of experienced professionals who have worked as a team for 20+ years, RTG offers a service portfolio that is defined by each customer's unique requirements. With an extensive amount of experience and with a wide range of Retail customers using similar technologies, RTG continues to expand its capabilities and national footprint of services and automated transaction support.



Revenue  
Management  
Solutions

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777 S. Harbour Island Blvd Suite 890  
Tampa, FL 33602

Contact: Justin Allphin

☎ (813) 277-0034

✉ jallphin@revenuemanage.com

Revenue Management Solutions (RMS) helps executives and finance professionals in the restaurant industry address profitability challenges. By marrying analytics with industry expertise, RMS assists clients reach their full potential. Its data-based approach to pricing, menu engineering and financial insights helps iconic brands and upcoming concepts in over 100,000 locations globally. RMS is headquartered in Tampa, Florida, with offices in the UK, France, Singapore and Japan. For more information visit [www.revenuemanage.com](http://www.revenuemanage.com).



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Contact: Steve Hartman

☎ (205) 283-3972

📠 (205) 329-7737

✉ shartman@royalcupcoffee.com

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2100 Golf Road Suite 460  
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Contact: Eric Hillesland

☎ (800) 544-4848

✉ ehillesland@securitylighting.com

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Irvine, CA 92618

Contact: Scott Absher

☎ (949) 975-9100

✉ scott.absher@shiftpixy.com

ShiftPixy is a tech-driven workforce engagement platform, focused primarily in the restaurant space, that manages employee acquisition, benefits, payroll and other resources for businesses. Serving as the employer to an organization's workforce, ShiftPixy enables restaurants to enjoy the flexibility and convenience of the gig economy while keeping operations in-house to deliver the brand-intended experience. Because the workers are employees of ShiftPixy, the restaurant operators don't need to concern themselves with employment-related requirements, such as scheduling or remaining compliant with ACA employee mandates, and the workforce is able to maintain flexibility and receive employee-related protections.



5000 - Tex Rex  
Boca Raton, FL 33431

Contact: Autumn Birk

☎ (561) 334-3609

✉ [autumnb@shoesforcrews.com](mailto:autumnb@shoesforcrews.com)

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517 Sagebrush Ln.  
Waxahachie, TX 75165

Contact: Devin Steele

☎ (402) 942-4203

✉ [dsteele@signatureny.com](mailto:dsteele@signatureny.com)

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950 17th St, Ste 700  
Denver, CO 80202

Contact: Abby Sandbach

☎ (303) 974-4835

✉ [info@talentreef.com](mailto:info@talentreef.com)

Being founded in the restaurant space, talentReef understands the importance in attracting and sourcing top-quality applicants quickly. Make sure you and your managers are fully equipped with the right tools to make decisions on your biggest asset – your people. talentReef provides field friendly tools built for high-volume hiring in a fast-paced, decentralized environment for all restaurant formats.



12 Corporate Plaza Drive, Suite 200  
Newport Beach, CA 92660

Contact: Wendy Diehl

☎ (949) 697-4166

✉ [wdiehl@thecdmco.com](mailto:wdiehl@thecdmco.com)

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1422 E. 71st Street, Suite J  
Tulsa, OK 74136

Contact: Jim Isenhour

☎ (918) 551-1219

☎ (918) 491-6659

✉ [jisenhour@tigernaturalgas.com](mailto:jisenhour@tigernaturalgas.com)

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Contact: Ted Travis

☎ (212) 726-8124

✉ [ttravis@esoriginals.com](mailto:ttravis@esoriginals.com)

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6410 Southpoint Parkway STE 200  
Jacksonville, FL 32216

Contact: Dom Tosco

☎ (904) 470-1859

✉ dom.tosco@usbank.com

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☎ (410) 952-5501

✉ phawkins@uber.com

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Contact: John Gilbert

☎ (714) 745-4447

✉ gilbertj@vanlaw.com

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☎ (714) 446-8800

✉ DanF@vegfresh.com

🌐 www.vegfresh.com

Veg-Fresh Farms is a grower and distributor of fresh fruit and vegetables to retailers and food service concepts under the Veg-Fresh Farms, Crystal Cove Berry Farms, and Good Life Organic labels.



1151 Falls Road, Suite 2027  
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Contact: James Biggs

☎ (252) 406-4678

✉ jamesbiggs@wasserstrom.com

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Contact: Dave Morgan

☎ (318) 207-6290

✉ David.morgan@welbilt.com

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Placentia, CA 92870

Contact: Kim Boyack  
☎ (714) 924-2062  
✉ [kimb@wmfinc.com](mailto:kimb@wmfinc.com)

Additional Contact: Donna Metzger  
✉ [dmetzger@wmfinc.com](mailto:dmetzger@wmfinc.com)

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Contact: Todd Cortell  
☎ (949) 557-8412  
✉ [tcortell@wintrust.com](mailto:tcortell@wintrust.com)

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Contact: Nick Hulayew  
☎ (215) 489-2500  
✉ [nicholas.hulayew@xenial.com](mailto:nicholas.hulayew@xenial.com)

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